

THE ROOM READ AUDIT

How does the room that matters most to your career actually read you? Pick one specific room.
Answer honestly.

SIDE 1 OF 2

ACCESS.

Are you in the conversation before the decision?

1. When a decision touching your work is forming, are you in it before it's settled?

☐ Yes ☐ No ☐ Not sure

2. Are you in the meeting before the meeting?

☐ Yes ☐ No ☐ Not sure

3. Last reorg: consulted, or informed?

☐ Consulted ☐ Informed ☐ Not sure

ATTRIBUTION.

Does the value you create stay attached to your name?

4. When your work is presented up, do you present it?

☐ Yes ☐ No ☐ Not sure

5. Do people upstream know which wins were yours?

☐ Yes ☐ No ☐ Not sure

6. Are you described with capability words (reliable, brilliant) or ownership words (drove it, we need them in the room)?

☐ Capability words ☐ Ownership words ☐ Not sure

AUTHORITY.

Does your influence survive outside your technical lane?

7. When the conversation leaves your specialty, does anyone still ask what you think?

☐ Yes ☐ No ☐ Not sure

8. When you speak outside your lane, does the room settle?

☐ Yes ☐ No ☐ Not sure

9. When you push back on someone senior, is the disagreement engaged, or managed?

☐ Engaged ☐ Managed ☐ Not sure

Count one point per dimension for every Yes, Consulted, Ownership words, or Engaged answer. 3 = Strong. 2 = Mixed. 0 to 1 = Low.

My profile: Access _____ , Attribution _____ , Authority _____

Two people can be equally stuck for completely different reasons. The profile, not the total, is the diagnosis.

Bring this profile to your diagnostic call. elitehumandynamics.com/theos/apply

The 24-Hour File Test

Tomorrow, pick one meeting. Before it starts, write down your predictions. Afterward, fill in what you observed. You're not changing anything yet. You're watching the machine run.

	MY PREDICTION	WHAT I OBSERVED
Who gets asked for judgment		
Who gets asked for execution		
Who gets interrupted		
Who was in the decision before the meeting		
What role the room has assigned you		

What the room asked of me vs. what I know I'm capable of:
